

Berkshire

Economic Data

Percentage Make-Up of Total Labor Market by Negative or Non-Negative* Growth and Make-Up of Total Labor Market by Non-Negative Growth Industries (Jobs Created '07-'08), Q3

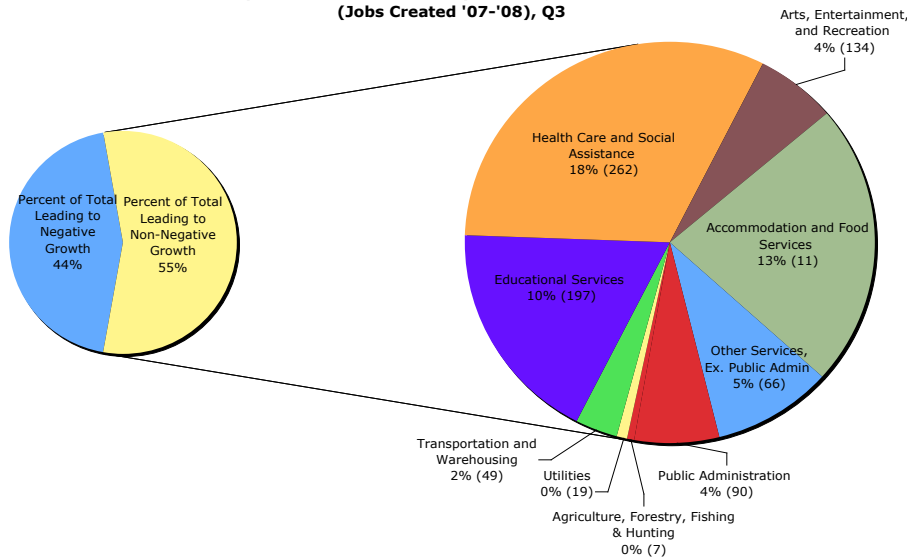


Figure 1¹

*Please note that Non-Negative refers to industries with both positive growth and zero growth (stable industries though non necessarily growing)

Based on the Third Quarter data in 2007 and 2008 it is evident that of all non-negative growth over the period the largest percentage of Berkshire's working population is employed in Health Care and Social Assistance, Accommodation and Food Services, Educational Services, Other Services, Public Administration, and Arts, Entertainment and Recreation: all other non-negative growth industries represent two percent or less of the total working population.

Change Over '06-'07 and '07-'08 for the Five Industries with Greatest Non-Negative Growth, Q3

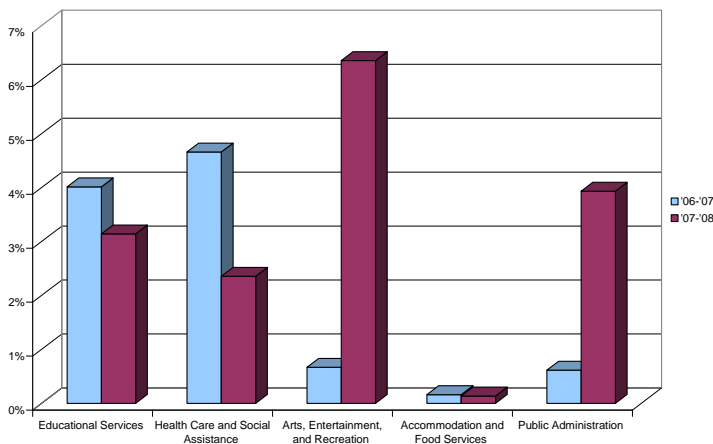


Figure 2²

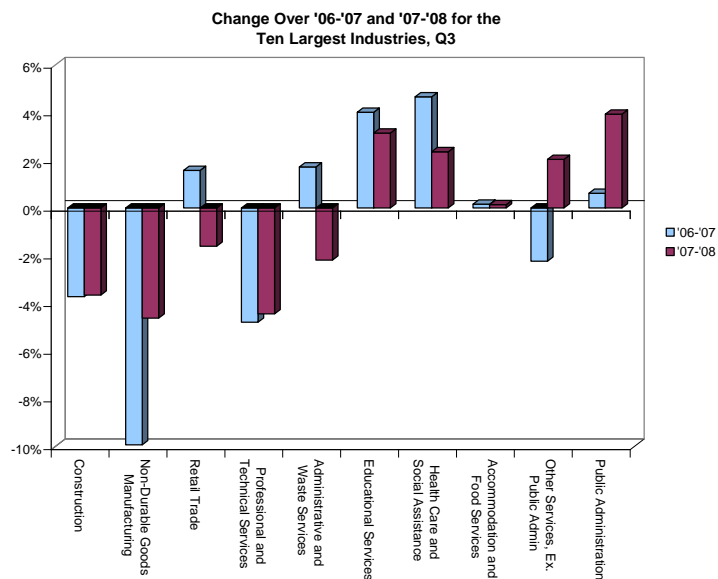
Industry*	Growth Over Q3 '07-'08	Working Population Q3 2008
Health Care and Social Assistance	2%	18%
Accom. and Food Services**	0%	13%
Ed. Services	3%	10%
Arts, Entertainment and Rec.	6%	4%
Public Admin.	4%	4%

*Please note, Other Services, although one of the larger industries, was excluded because of the non-descript nature of the category in terms of sector targeting.

**Although Accommodations and Food Services had minor growth over '07-'08 (11 jobs making .1% growth), it is a major employer of the Berkshire population and therefore a significant industry.

Table 1³

Over Q3 '07-'08 there was a net loss of 313 jobs in Berkshire;⁴ however, the industries displayed in Figure 2 and Table 1 were responsible for a total of 694 jobs created during the period. These five industries are the growing and stable (Accommodation and Food Services) industries.



Industry in Decline for Both Periods	Decline Over Q3 '06-'07 '07-'08	Working Population Q3 2008
Construction	-4% -4%	6%
Non-Durable Goods Manufacturing	-10% -5%	5%
Professional and Technical Services	-5% -4%	4%

Figure 3⁵ ((Please see Appendix C for Statewide Comparison)

Table 2⁶

Based on the Third Quarter data over '06-'07 and '07-'08 the largest declines have been in Non-Durable Goods Manufacturing, Construction, and Professional and Technical Services.

Berkshire Regional Workforce Board Information

The Berkshire Regional Workforce Investment Board is receiving \$1,021,851 from ARRA. The money is to be spent as follows:⁷

- \$50,800 Wagner-Peyser
- \$127,980 WIA Adult
 - o With the additional funding Berkshire plans to increase the workshops and seminars offered, especially Work Readiness: soft-skills and basic skills in math and English⁸
 - o The Career Centers are also hosting job fairs, helping with resume writing and job searching, as well as providing some basic training in areas such as math, reading, writing and computers⁹
 - o Training will also be funded with the ARRA money including:¹⁰
 - On-the-Job Training
 - Training for critical need areas (Healthcare, Manufacturing, Energy, Transportation, etc.)
 - o Utilizing pre-existing short-term training programs (i.e. Truck Driving, CNA, HVAC)
- \$379,476 WIA Dislocated Worker
 - o The core and support services offered for WIA Adults will also be offered for WIA Dislocated Workers
 - o The training options offered to WIA Adults will also be offered to WIA Dislocated Workers

- \$143,139 Re-Employment Services
- \$320,456 WIA Youth
 - o Youth (ages 16-24) were served in the summer employment program, with the Requests for Proposals from hosting organizations with a focus in Health Care, Landscaping, Environmental Issues, Office Work and Food and Beverage Tourism funding dedicated to create 70 jobs)¹¹
 - o As of 9/10/09 64 youth were served through the Summer Employment Program¹²

New staff will be hired at the two Berkshire Works Career Centers: hiring a career counselor, a labor market specialist, and a job placement specialist.¹³

¹ “Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Berkshire in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

² Ibid.

³ Ibid.

⁴ Ibid.

⁵ Ibid.

⁶ Ibid.

⁷ “Massachusetts Regional ARRA Allocations.” http://massworkforce.com/documents/2009_ARRA_Allocations.xls. 15 September 2009.

⁸ “Employment board awarded funding.” Jennifer Huberdeau. The North Adams Transcript. 28 May 2009. <http://www.bcreb.com/UserFiles/File/PR%20transcript%20Employment%20board%20awarded%20funding.doc>.

⁹ “Berkshire Works Career Center.” <http://www.berkshireworks.org/>. Accessed 26 June 2009.

¹⁰ “Employment board awarded funding.” Jennifer Huberdeau. The North Adams Transcript. 28 May 2009. <http://www.bcreb.com/UserFiles/File/PR%20transcript%20Employment%20board%20awarded%20funding.doc>.

¹¹ Ibid.

¹² Title I Recovery Act Summer Program Enrollments by Area as of 09/10/2009. MOSES. Division of Career Services, Analysis and Reporting.

¹³ “Berkshires get \$1 million in job aid.” Tony Dobrowski, Berkshire Eagle Staff. 28 May 2009. <http://www.bcreb.com/UserFiles/File/PR%20eagle%20Berkshires%20get.doc>.

Appendix A

Third Quarter Data	Average Monthly Employment		
	2006	2007	2008
Total, All Industries	64,307	64,371	64,058
Agriculture, Forestry, Fishing & Hunting	188	167	174
Mining	121	109	88
Construction	3,952	3,805	3,666
Manufacturing	6,147	5,659	5,465
Durable Goods Manufacturing	2,180	2,088	2,058
Non-Durable Goods Manufacturing	3,966	3,572	3,407
Utilities	268	298	317
Wholesale Trade	1,205	1,186	1,157
Retail Trade	8,822	8,961	8,817
Transportation and Warehousing	1,084	1,094	1,143
Information	1,075	1,093	1,065
Finance and Insurance	2,056	2,117	2,051
Real Estate and Rental and Leasing	843	842	698
Professional and Technical Services	2,836	2,700	2,580
Management of Companies and Enterprises	722	604	398
Administrative and Waste Services	2,563	2,607	2,550
Educational Services	6,029	6,271	6,468
Health Care and Social Assistance	10,623	11,118	11,380
Arts, Entertainment, and Recreation	2,095	2,109	2,243
Accommodation and Food Services	8,090	8,103	8,114
Other Services, Ex. Public Admin	3,314	3,240	3,306
Public Administration	2,274	2,288	2,378

Data extracted from:

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http://lmi2.detma.org/lmi/lmi_es_a.asp

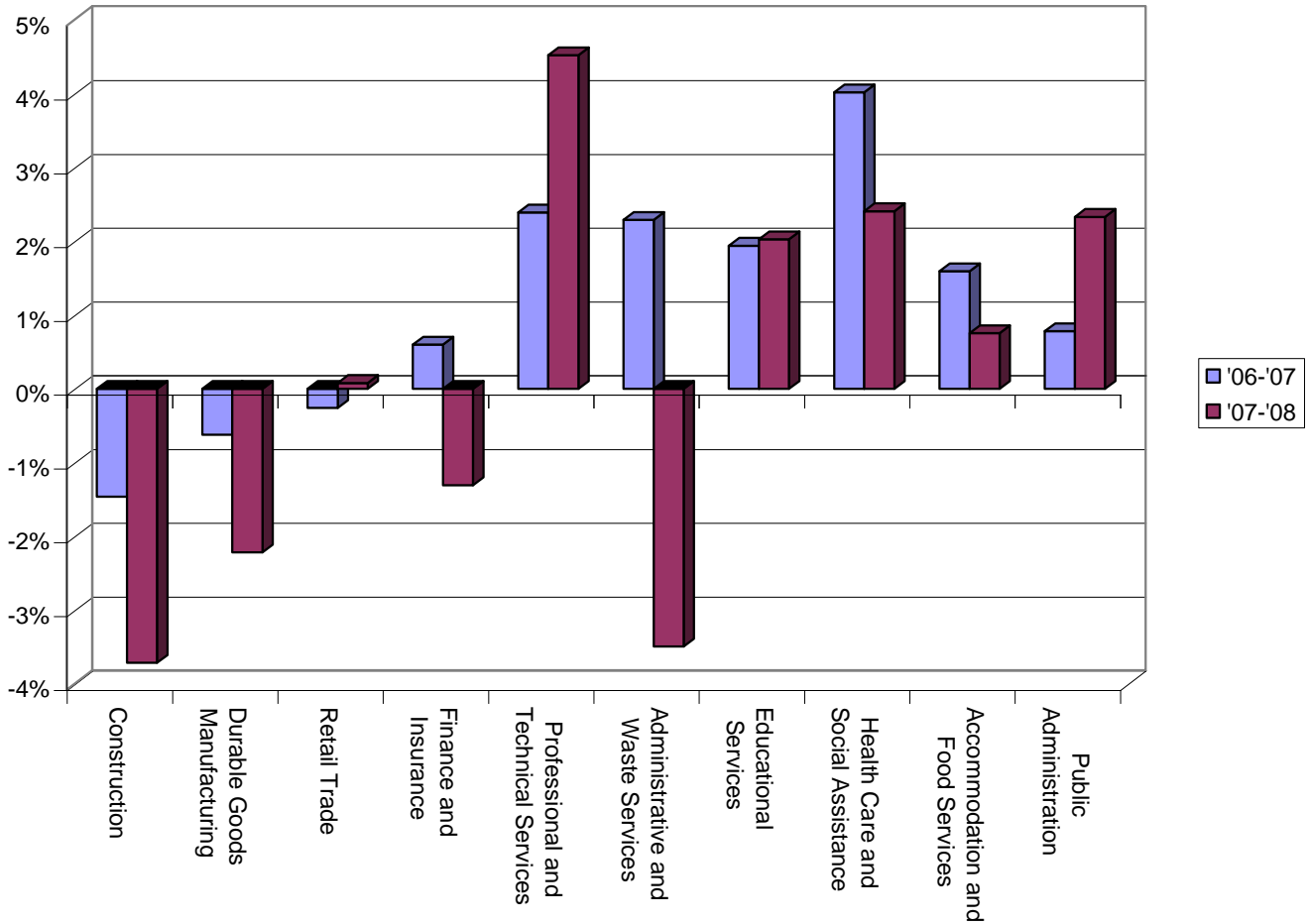
Appendix B

Statewide Third Quarter Data	Average Monthly Employment		
	2006	2007	2008
Total, All Industries	3,200,233	3,240,481	3,251,799
Agriculture, Forestry, Fishing & Hunting	7,749	7,543	7,462
Mining	1,842	1,596	1,339
Construction	161,049	158,696	152,804
Manufacturing	298,840	294,968	286,723
Durable Goods Manufacturing	196,222	195,003	190,681
Non-Durable Goods Manufacturing	102,618	99,964	96,042
Utilities	13,068	13,394	13,741
Wholesale Trade	137,726	139,090	137,014
Retail Trade	349,751	348,845	349,118
Transportation and Warehousing	99,927	100,754	99,560
Information	93,745	94,916	95,374
Finance and Insurance	181,868	182,958	180,567
Real Estate and Rental and Leasing	46,161	45,184	43,897
Professional and Technical Services	246,776	252,674	264,095
Management of Companies and Enterprises	61,790	61,292	61,193
Administrative and Waste Services	176,723	180,768	174,454
Educational Services	264,293	269,417	274,878
Health Care and Social Assistance	471,170	490,101	501,900
Arts, Entertainment, and Recreation	63,976	65,044	65,814
Accommodation and Food Services	264,944	269,162	271,187
Other Services, Ex. Public Admin	124,406	128,601	132,042
Public Administration	134,428	135,479	138,636

Data extracted from:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Massachusetts in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

Statewide Change Over '06-'07 and '07-'08 for the Ten Largest Industries, Q3



Data Extracted From:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Massachusetts in all types of ownership by Industry Totals by 2-digit NAICS Code.

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