

Cape and Islands

Economic Data

Percentage Make-Up of Total Labor Market by Negative or Non-Negative* Growth and Make-Up of Total Labor Market by Non-Negative Growth Industries (Jobs Created '07-'08), Q3

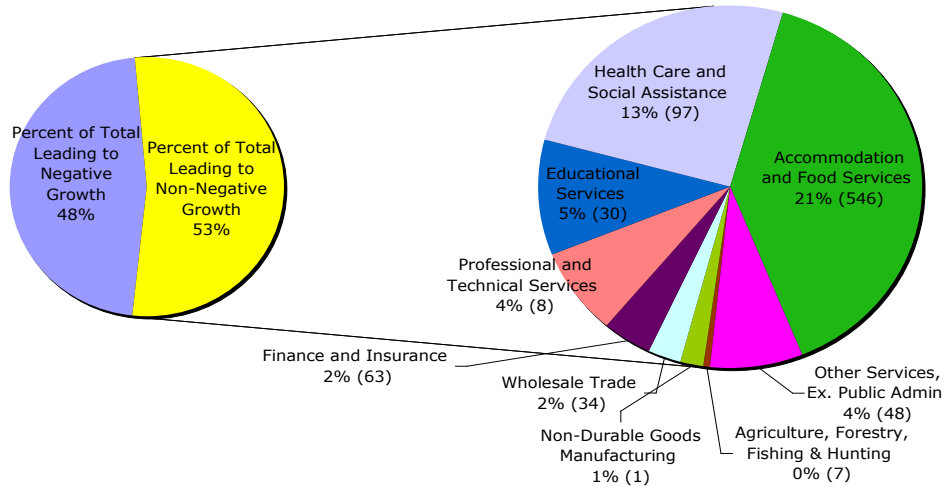


Figure 1¹

*Please note that Non-Negative refers to industries with both positive growth and zero growth (stable industries though non necessarily growing)

Based on the Third Quarter data in 2007 and 2008 it is evident that of all non-negative growth over the period the largest percentage of Cape and Islands' working population is employed in Accommodation and Food Services, Health Care and Social Assistance, Educational Services, Professional and Technical Services, and Other Services Excluding Public Administration: all other non-negative growth industries represent two percent or less of the total working population.

Change Over '06-'07 and '07-'08 for the Four Industries with Greatest Non-Negative Growth, Q3

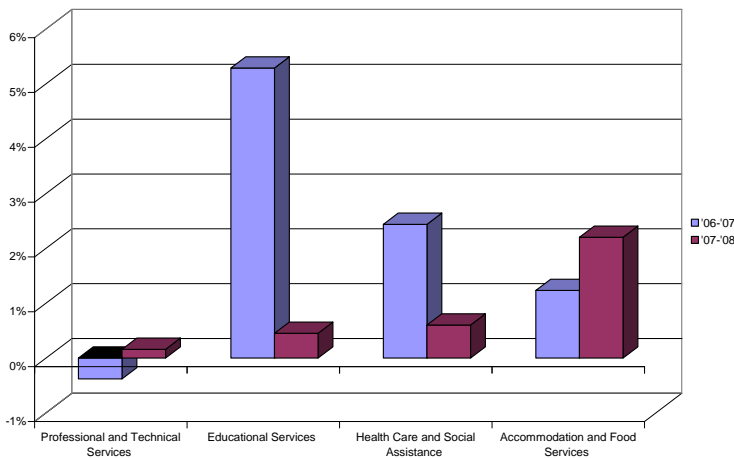


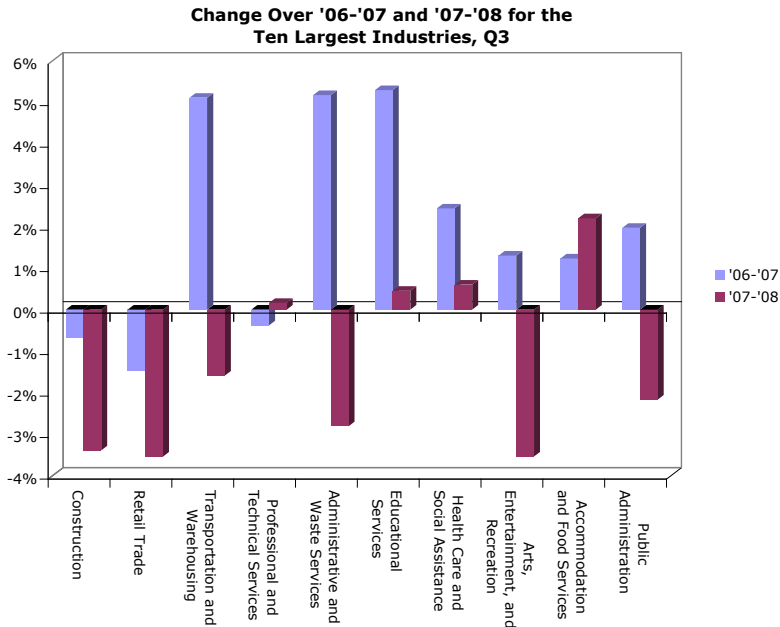
Figure 2³

Over Q3 '07-'08 there was a net loss of 1,235 jobs in Cape and Islands;⁴ however, the industries displayed in Figure 2 and Table 1 were responsible for a total of 681 jobs created during the period. These four industries are the highest growing industries.

Industry*	Growth Over Q3'07-'08	Working Population Q3 2008
Accom. and Food Services	2%	21%
Health Care and Social Assistance	1%	13%
Ed. Services	0%	5%
Professional and Technical Services	0%	4%

Table 1²

*Please note, Other Services, although one of the larger industries, was excluded because of the non-descript nature of the category in terms of sector targeting.



Industry in Decline Over Both Periods	Over Q3 '06-'07 '07-'08	Working Population Q3 2008
Construction	-1% -3%	7%
Retail Trade	-1% -4%	17%

Table 2⁵

Figure 3⁶ (Please see Appendix C for Statewide Comparison)

Based on the Third Quarter data over '06-'07 and '07-'08 the largest declines have been in Construction and Retail Trade.

Cape and Islands Regional Workforce Board Information

The Cape Cod and Islands Regional Workforce Investment Board is receiving \$1,936,497 from ARRA. The money is to be spent as follows:⁷

- \$100,148 Wagner-Peyser
 - o (see below for training and services)
- \$355,219 WIA Adult
 - o Training funds will be increased to 60% of total allotments for WIA Adults, up from the previous funds at 4.76%⁸
 - o Adults will be eligible for services at 250% of the Lower Living Standard Income Level⁹
 - o (see below for training and services)
- \$522,097 WIA Dislocated Worker
 - o Training funds will be increased to 60% of total allotments for WIA Dislocated Workers, up from the previous funds at 4.75%¹⁰
 - o (see below for training and services)
- \$179,836 Re-Employment Services
 - o The Career Centers have noticed that in addition to jobseekers, 200 people are coming to file unemployment papers or associated claims papers¹¹
 - o UI Claimants will attend a Career Center Seminar, then meet individually with Career Center staff to assess job readiness and develop a Career Action Plan, from which the next step will be determined¹²

- Although no new Seminars are offered at this time Cape and Islands feels it would be able to respond quickly if there was a demand for new offerings, especially with the two additional Workshop Facilitators (see below)¹³
 - Claimants will receive individual services (core and/or intensive), will have access to the Resource Room and will continue to be contacted by Career Center staff for follow-up on goals and tasks¹⁴
- \$779,197 WIA Youth
 - The Cape and Islands served 234 Youth in the 2009 Summer Employment Program¹⁵
 - The Cape had expected to use all funds by the end of September 2009, with 30% of these funds being used to serve Out-of-School Youth¹⁶

The Cape and Islands has determined that an individual will qualify for training if they would not be able to obtain another job at at-least 85% in income level of his or her previous job.¹⁷ For training options Cape and Islands will be offering funding in On-the-Job Training and Individual Training Accounts, mainly in the areas of Hospitality, Healthcare, Marine Industries and Construction.¹⁸ Cape and Islands is also exploring group training as needed, in occupations with projected growth to accommodate the newly training individuals after program completion, and customized training by way of a specific employer or group of employers in need of trained workers.¹⁹ Many of these training options have not been used in Cape and Islands for some time: ten years since customized training, five years since On-the-Job Training, and multiple years since Group Training.²⁰ Cape and Islands will not be offering training in Skill Upgrading or ABE/ESOL.²¹

To inform more individuals in need of services of the opportunities available at the Career Centers Career Opportunities, the Career Centers, began a radio broadcasting of information and holding additional hours in the Career Centers in April 2009.²² Through “The New World of Work – Not Business as Usual Seminar Series” the Cape and Islands is offering more workshops and networking opportunities, such as Resume Development and Computer Literacy, and general job club meetings to help keep job seekers motivated.²³

For new staffing the Career Centers hired a Workshop Facilitator with ARRA Adult and Dislocated Worker funds and a Workshop Facilitator with Re-Employment Services funds.²⁴

¹ Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Cape Cod and Islands in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

² Ibid.

³ Ibid.

⁴ Ibid.

⁵ Ibid.

⁶ Ibid.

⁷ “Massachusetts Regional ARRA Allocations.”

http://massworkforce.com/documents/2009_ARRA_Allocations.xls. 15 September 2009.

⁸ ARRA Plan Narrative- DraftRev. Attachment H. Page 12.

⁹ ARRA Plan Narrative- DraftRev. Attachment H. Page 18.

¹⁰ ARRA Plan Narrative- DraftRev. Attachment H. Page 12.

¹¹ ARRA Plan Narrative- DraftRev. Attachment H. Page 8.

¹² ARRA Plan Narrative- DraftRev. Attachment H. Page 21.

¹³ Ibid.

¹⁴ ARRA Plan Narrative- DraftRev. Attachment H. Page 25.

¹⁵ Title I Recovery Act Summer Program Enrollments by Area as of 09/10/2009. MOSES. Division of Career Services, Analysis and Reporting.

¹⁶ ARRA Plan Narrative- DraftRev. Attachment H. Pages 26, 29.

¹⁷ ARRA Plan Narrative- DraftRev. Attachment H. Page 9.

¹⁸ ARRA Plan Narrative- DraftRev. Attachment H. Page 8.

¹⁹ ARRA Plan Narrative- DraftRev. Attachment H. Pages 8, 11.

²⁰ ARRA Plan Narrative- DraftRev. Attachment H. Pages 11-12.

²¹ ARRA Plan Narrative- DraftRev. Attachment H. Page 15.

²² ARRA Plan Narrative- DraftRev. Attachment H. Page 11.

²³ ARRA Plan Narrative- DraftRev. Attachment H. Pages 9, 11.

²⁴ ARRA Plan Narrative- DraftRev. Attachment H. Page 21.

Appendix A

Third Quarter Data

Average Monthly Employment

	2006	2007	2008
Total, All Industries	121,519	122,372	121,137
Agriculture, Forestry, Fishing & Hunting	417	424	431
Mining	84	62	--
Construction	8,307	8,251	7,971
Manufacturing	2,594	2,563	2,523
Durable Goods Manufacturing	1,406	1,458	1,417
Non-Durable Goods Manufacturing	1,188	1,105	1,106
Utilities	523	545	526
Wholesale Trade	1,820	1,825	1,859
Retail Trade	21,668	21,346	20,590
Transportation and Warehousing	3,172	3,334	3,281
Information	2,442	2,356	2,200
Finance and Insurance	2,697	2,595	2,658
Real Estate and Rental and Leasing	2,592	2,359	2,246
Professional and Technical Services	5,007	4,988	4,996
Management of Companies and Enterprises	784	793	658
Administrative and Waste Services	5,241	5,512	5,357
Educational Services	6,295	6,628	6,658
Health Care and Social Assistance	15,699	16,082	16,179
Arts, Entertainment, and Recreation	6,135	6,215	5,995
Accommodation and Food Services	24,477	24,779	25,325
Other Services, Ex. Public Admin	4,965	4,986	5,034
Public Administration	6,600	6,730	6,584

Data extracted from:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Cape Cod and Islands in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

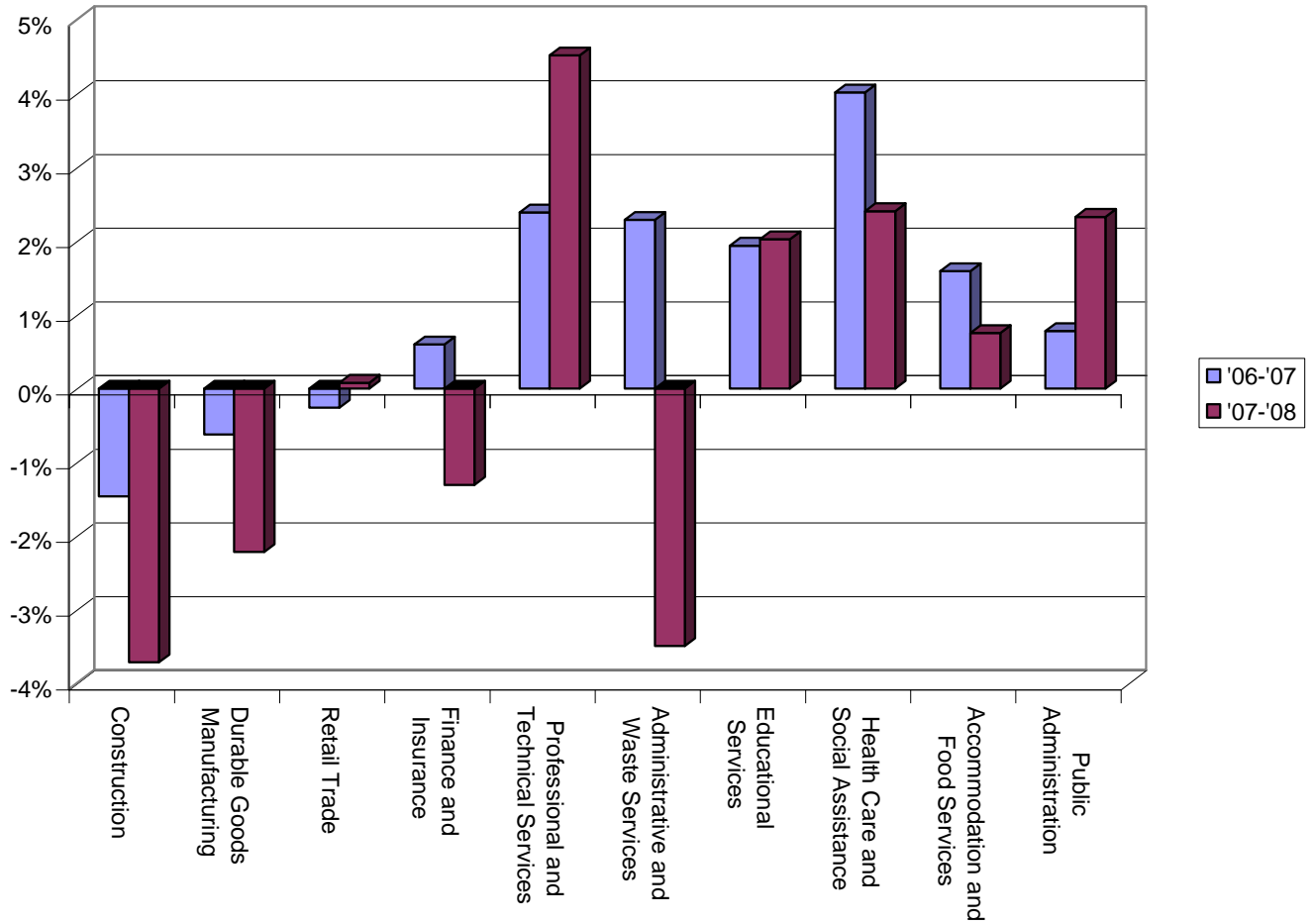
Appendix B

Statewide Third Quarter Data	Average Monthly Employment		
	2006	2007	2008
Total, All Industries	3,200,233	3,240,481	3,251,799
Agriculture, Forestry, Fishing & Hunting	7,749	7,543	7,462
Mining	1,842	1,596	1,339
Construction	161,049	158,696	152,804
Manufacturing	298,840	294,968	286,723
Durable Goods Manufacturing	196,222	195,003	190,681
Non-Durable Goods Manufacturing	102,618	99,964	96,042
Utilities	13,068	13,394	13,741
Wholesale Trade	137,726	139,090	137,014
Retail Trade	349,751	348,845	349,118
Transportation and Warehousing	99,927	100,754	99,560
Information	93,745	94,916	95,374
Finance and Insurance	181,868	182,958	180,567
Real Estate and Rental and Leasing	46,161	45,184	43,897
Professional and Technical Services	246,776	252,674	264,095
Management of Companies and Enterprises	61,790	61,292	61,193
Administrative and Waste Services	176,723	180,768	174,454
Educational Services	264,293	269,417	274,878
Health Care and Social Assistance	471,170	490,101	501,900
Arts, Entertainment, and Recreation	63,976	65,044	65,814
Accommodation and Food Services	264,944	269,162	271,187
Other Services, Ex. Public Admin	124,406	128,601	132,042
Public Administration	134,428	135,479	138,636

Data extracted from:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Massachusetts in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

Statewide Change Over '06-'07 and '07-'08 for the Ten Largest Industries, Q3



Data Extracted From:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Massachusetts in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp