

Hampden

Economic Data

Percentage Make-Up of Total Labor Market by Negative or Non-Negative* Growth and Make-Up of Total Labor Market by Non-Negative Growth Industries (Jobs Created '07-'08), Q3

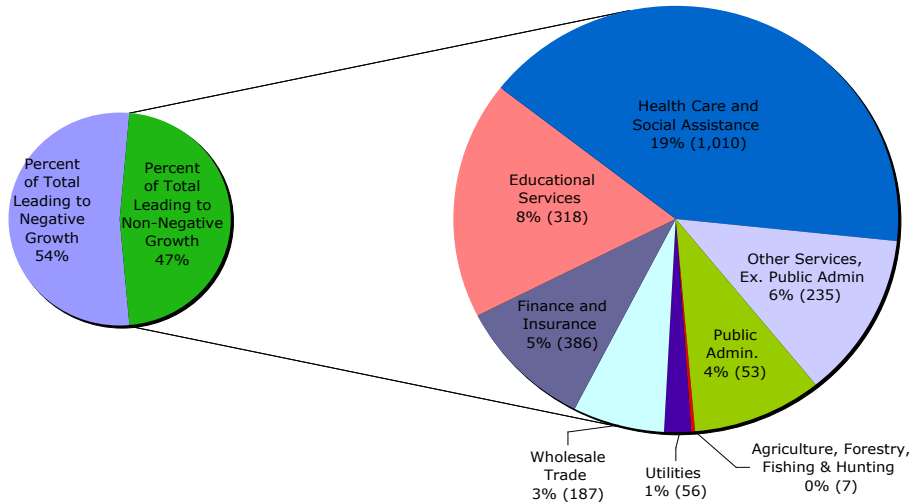


Figure 1¹

*Please note that Non-Negative refers to industries with both positive growth and zero growth (stable industries though non necessarily growing)

Based on the Third Quarter data in 2007 and 2008 it is evident that of all non-negative growth over the period the largest percentage of Hampden's working population is employed in Health Care and Social Assistance, Educational Services, Other Services Excluding Public Administration, Finance and Insurance, Public Administration, and Wholesale Trade: all other non-negative growth industries represent one percent or less of the total working population.

Change Over '06-'07 and '07-'08 for the Five Industries with Greatest Non-Negative Growth, Q3

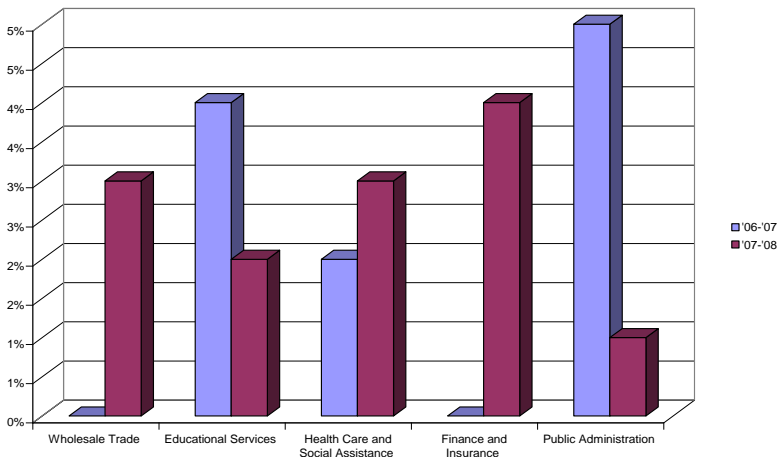


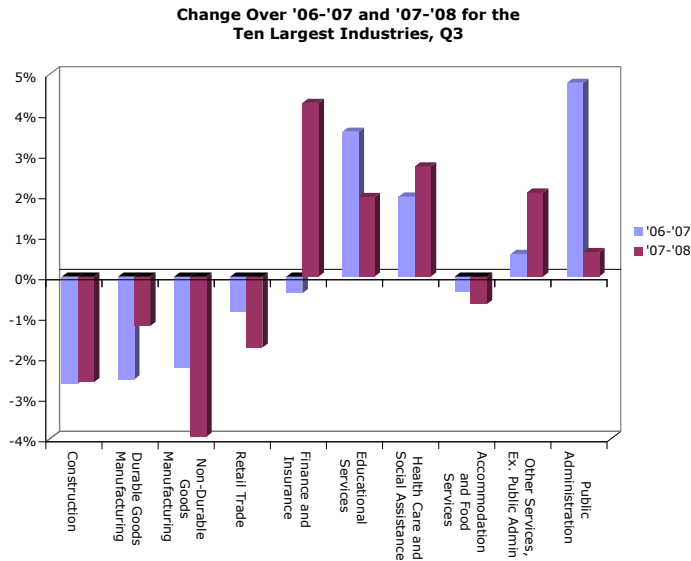
Figure 2³

Over Q3 '07-'08 there was a net loss of 33 jobs in Hampden;⁴ however, the industries displayed in Figure 2 and Table 1 were responsible for a total of 1,954 jobs created during the period. These five industries are the highest growing industries.

Industry*	Growth Over Q3 '07-'08	Working Population Q3 2008
Health Care and Social Assistance	3%	19%
Ed. Services	2%	8%
Finance and Insurance	4%	5%
Public Administration	1%	4%
Wholesale Trade	3%	3%

Table 1²

*Please note, Other Services, although one of the larger industries, was excluded because of the non-descript nature of the category in terms of sector targeting.



Industry in Decline Over Both Periods	Over Q3 '06-'07 '07-'08	Working Population Q3 2008
Construction	-3% -3%	4%
Durable Goods Manufacturing	-3% -1%	7%
Non-Durable Goods Manufacturing	-2% -4%	4%
Retail Trade	-1% -2%	12%

Table 2⁵

Figure 3⁶ (Please see Appendix C for Statewide Comparison)

Based on the Third Quarter data over '06-'07 and '07-'08 the largest declines have been in Construction, both Durable and Non-Durable Goods Manufacturing, and Retail Trade.

Hampden Regional Workforce Board Information

Hampden Regional Workforce Investment Board is receiving \$5,141,066 from ARRA. The money will be spent as follows:⁷

- \$169,574 Wagner-Peyser
 - o With the additional Wagner-Peyser funds Hampden expects to be able to serve 4,000 more individuals in FY09 (above the 22,000 projected) and 174 more employers (above the 750 already served)⁸
 - Services to individuals will consist of core services and labor exchange services
- \$1,062,441 WIA Adult
 - o With the additional WIA Adult funds Hampden expects to serve 180 individuals (90% low income, 10% incumbent)⁹
 - Services to individuals will consist of core services and intensive case management (40% of funds); and, training and support services (60% of funds)
 - Training will consist of:¹⁰
 - o Individual Training Accounts for Occupational Skills Training and/or Adult Basic Education
 - o Group Contracts for training in emerging/growing industries (i.e. health care, "green jobs", precision machining and early childhood education)
 - Through existing training initiatives
 - o On-the-Job Training in which funds will reimburse employers 50% of wages paid to the individual receiving training¹¹

- \$1,046,740 WIA Dislocated Worker
 - o With the additional WIA Dislocated Workers funds Hampden expects to serve 190 individuals (90% low income, 10% incumbent)¹²
 - The services and training options will be the same as those for WIA Adults
- \$300,029 Re-Employment Services
 - o With the ARRA funding Hampden will be providing services to UI claimants for the first time (6,960 expected)¹³
 - Services will include Career Center Seminars, Triage for claimants, development of a Career Action Plan for each claimant and aid with job development and training referrals
 - Hampden expects to refer claimants to existing Workforce Development Programs
- \$2,562,282 WIA Youth
 - o With the additional WIA Youth funds Hampden expects to serve 850 low-income and at-risk 14-24 year-olds in the Summer Employment Program¹⁴ (as of 9/10/09 Hampden has served 1,047 youth with ARRA funds)¹⁵
 - \$1.2 million will increase the number of youth served through the summer employment program, with additional funding remaining after paying into vendor programming being used for year-round education and employment follow up with the youth served
 - 60% of the funding will be for Out-of-School youth and Fall work experiences for the older youth age group (22-24) that is ineligible for standard WIA Youth programming

The ARRA funds will increase the expected WIA funds by 92%. Hampden has also expressed that those being served will be those who normally would have been served under WIA, but due to fund exhaustion would not have received services.

Additionally, training will be limited to ITAs, Group Training, On-the-Job Training, Skill Upgrading (most likely as group training for incumbent workers) and Adult Basic Education/ESOL (connected to occupational skills training).¹⁶ Training will not include Customized Training. Hampden will also be offering Needs Related Payments in addition to Support Services.¹⁷

While the WIB does not plan for any additional staffing the two Career Centers in Hampden will add staff to accommodate for increased services.¹⁸

- Career Point (Holyoke) will add two Job Developers, a Walk-In Counselor, two bi-lingual WIA counselors, and a bi-lingual computer trainer
 - o Additionally Career Point will institute programs for quick re-employment (primarily workshops and employment aid), as well as administer the Re-Employment Program for UI Claimants
- FutureWorks (Springfield) will add two career specialists for the Re-Employment Program, four new counselors for WIA training and employment programming (two being retained from a previous grant), and a staff person to assist with Wagner-Peyser goals in the Resource Room
 - o Additionally FutureWorks will use funds to expand its space and to provide equipment for the new employees

Table 1. General Breakdown of ARRA Programs (excluding WIA Youth)¹⁹

Funded Program	Career Centers	WIB/Fiscal Agent Funds	Totals
WIA Adult	\$359,005	\$703,436 (\$104,244 administrative; \$597,192 program costs)	\$1,062,441
WIA Dislocated Worker	\$341,506	\$705,234 (\$104,674 administrative; \$600,560 program costs)	\$1,046,740
Wagner-Peyser 90%	\$141,171	\$11,446	\$152,617
Wagner-Peyser 10%	\$15,686	\$1,272	\$16,958
Re-Employment	\$277,527	\$22,502	\$300,029
Totals	\$1,134,895	\$1,443,890	\$2,578,785

(To find further breakdown of funding spanning personnel, fringe, premises, copiers, telephone, travel, IT, supplies and equipment, and other Please see Hampden County_ARRA Plan- http://www.rebhc.org/uploadedfiles/hampden_county_arra_plan.pdf document pages 2-6)

¹ Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Hampden in all types of ownership by Industry Totals by 2-digit NAICS Code.

http://lmi2.detma.org/lmi/lmi_es_a.asp

² Ibid.

³ Ibid.

⁴ Ibid.

⁵ Ibid.

⁶ Ibid.

⁷ “Massachusetts Regional ARRA Allocations.”

http://massworkforce.com/documents/2009_ARRA_Allocations.xls. 15 September 2009.

⁸ FY10_ARRAPlanExecSummary_Final-1. Page 6.

http://www.rebhc.org/uploadedfiles/fy10_arraplanexecsummary_final.pdf. 15 September 2009.

⁹ FY10_ARRAPlanExecSummary_Final-1. Page 2.

http://www.rebhc.org/uploadedfiles/fy10_arraplanexecsummary_final.pdf. 15 September 2009.

¹⁰ Hampden County_ARRA Plan. Page 5 of Attachment H.

http://www.rebhc.org/uploadedfiles/hampden_county_arra_plan.pdf. 15 September 2009.

¹¹ FY10_ARRAPlanExecSummary_Final-1. Page 3.

http://www.rebhc.org/uploadedfiles/fy10_arraplanexecsummary_final.pdf. 15 September 2009.

¹² FY10_ARRAPlanExecSummary_Final-1. Page 4.

http://www.rebhc.org/uploadedfiles/fy10_arraplanexecsummary_final.pdf. 15 September 2009.

¹³ FY10_ARRAPlanExecSummary_Final-1. Page 6.

http://www.rebhc.org/uploadedfiles/fy10_arraplanexecsummary_final.pdf. 15 September 2009.

¹⁴ FY10_ARRAPlanExecSummary_Final-1. Pages 4-5.

http://www.rebhc.org/uploadedfiles/fy10_arraplanexecsummary_final.pdf. 15 September 2009.

¹⁵ Title I Recovery Act Summer Program Enrollments by Area as of 09/10/2009. MOSES. Division of Career Services, Analysis and Reporting.

¹⁶ Hampden County_ARRA Plan. Page 12 of Attachment H.

http://www.rebhc.org/uploadedfiles/hampden_county_arra_plan.pdf. 15 September 2009.

¹⁷ Hampden County_ARRA Plan. Page 13 of Attachment H.

http://www.rebhc.org/uploadedfiles/hampden_county_arra_plan.pdf. 15 September 2009.

¹⁸ Hampden County_ARRA Plan. Page 7 of Attachment H.

http://www.rebhc.org/uploadedfiles/hampden_county_arra_plan.pdf. 15 September 2009.

¹⁹ Compiled from Hampden County_ARRA Plan. Pages 2-6 of Budget Narrative.

http://www.rebhc.org/uploadedfiles/hampden_county_arra_plan.pdf. 15 September 2009.

Appendix A

Third Quarter Data

Average Monthly Employment

	2006	2007	2008
Total, All Industries	196,256	196,546	196,513
Agriculture, Forestry, Fishing & Hunting	464	368	375
Mining	99	92	91
Construction	8,830	8,597	8,373
Manufacturing	24,031	23,446	22,909
Durable Goods Manufacturing	14,639	14,267	14,093
Non-Durable Goods Manufacturing	9,392	9,179	8,816
Utilities	1,583	1,646	1,702
Wholesale Trade	5,962	5,969	6,156
Retail Trade	23,465	23,261	22,853
Transportation and Warehousing	8,698	8,636	8,483
Information	3,412	3,491	3,462
Finance and Insurance	9,046	9,009	9,395
Real Estate and Rental and Leasing	2,875	2,746	2,579
Professional and Technical Services	5,751	5,737	5,563
Management of Companies and Enterprises	3,059	2,896	2,787
Administrative and Waste Services	7,975	7,800	7,646
Educational Services	15,640	16,199	16,517
Health Care and Social Assistance	36,427	37,146	38,156
Arts, Entertainment, and Recreation	4,669	4,832	4,600
Accommodation and Food Services	14,643	14,588	14,489
Other Services, Ex. Public Admin	11,279	11,342	11,577
Public Administration	8,347	8,746	8,799

Data extracted from:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Hampden in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

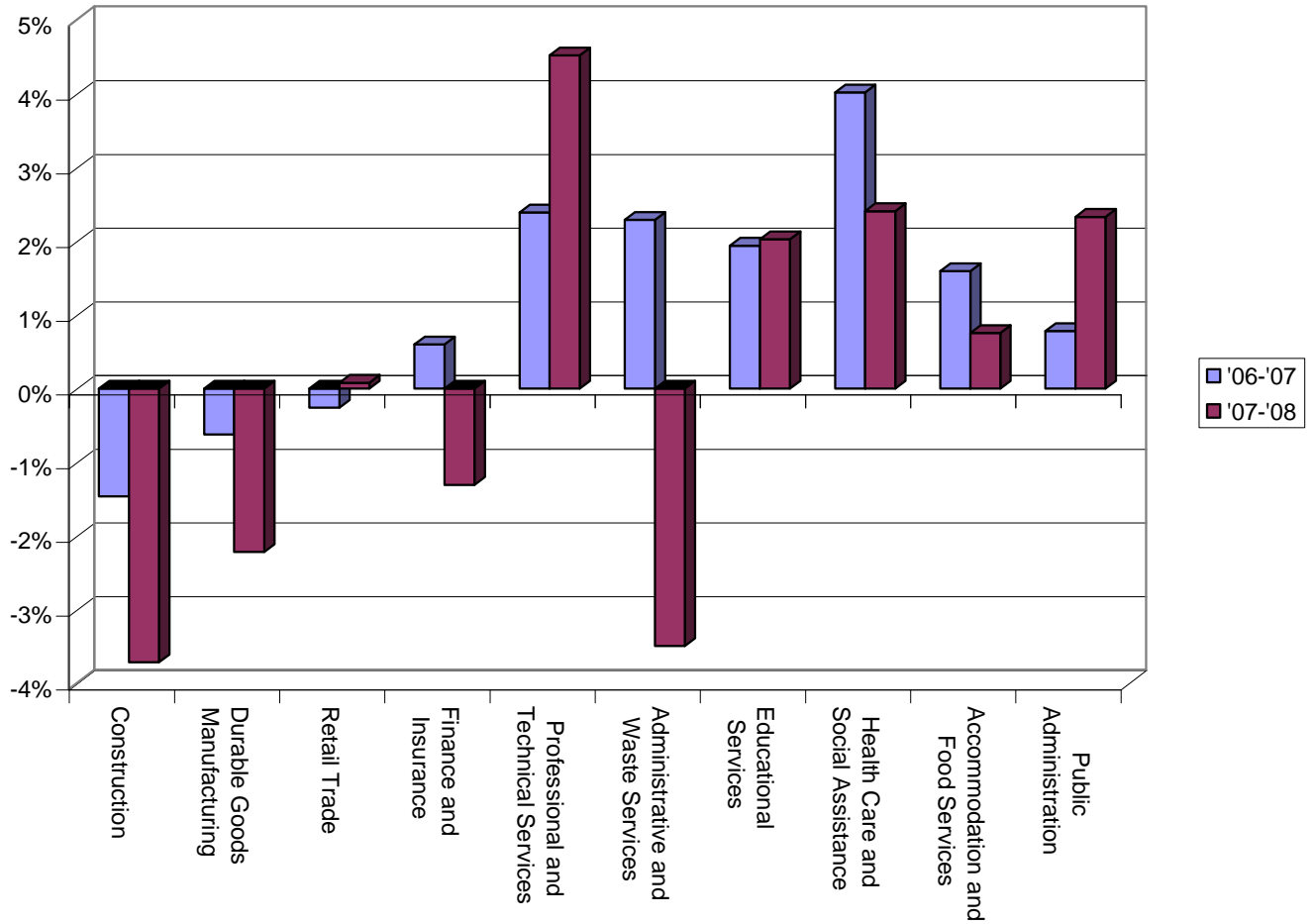
Appendix B

Statewide Third Quarter Data	Average Monthly Employment		
	2006	2007	2008
Total, All Industries	3,200,233	3,240,481	3,251,799
Agriculture, Forestry, Fishing & Hunting	7,749	7,543	7,462
Mining	1,842	1,596	1,339
Construction	161,049	158,696	152,804
Manufacturing	298,840	294,968	286,723
Durable Goods Manufacturing	196,222	195,003	190,681
Non-Durable Goods Manufacturing	102,618	99,964	96,042
Utilities	13,068	13,394	13,741
Wholesale Trade	137,726	139,090	137,014
Retail Trade	349,751	348,845	349,118
Transportation and Warehousing	99,927	100,754	99,560
Information	93,745	94,916	95,374
Finance and Insurance	181,868	182,958	180,567
Real Estate and Rental and Leasing	46,161	45,184	43,897
Professional and Technical Services	246,776	252,674	264,095
Management of Companies and Enterprises	61,790	61,292	61,193
Administrative and Waste Services	176,723	180,768	174,454
Educational Services	264,293	269,417	274,878
Health Care and Social Assistance	471,170	490,101	501,900
Arts, Entertainment, and Recreation	63,976	65,044	65,814
Accommodation and Food Services	264,944	269,162	271,187
Other Services, Ex. Public Admin	124,406	128,601	132,042
Public Administration	134,428	135,479	138,636

Data extracted from:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Massachusetts in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

Statewide Change Over '06-'07 and '07-'08 for the Ten Largest Industries, Q3



Data Extracted From:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Massachusetts in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp