

Merrimack Valley

Economic Data

Percentage Make-Up of Total Labor Market by Negative or Non-Negative* Growth and Make-Up of Total Labor Market by Non-Negative Growth Industries (Jobs Created '07-'08), Q3

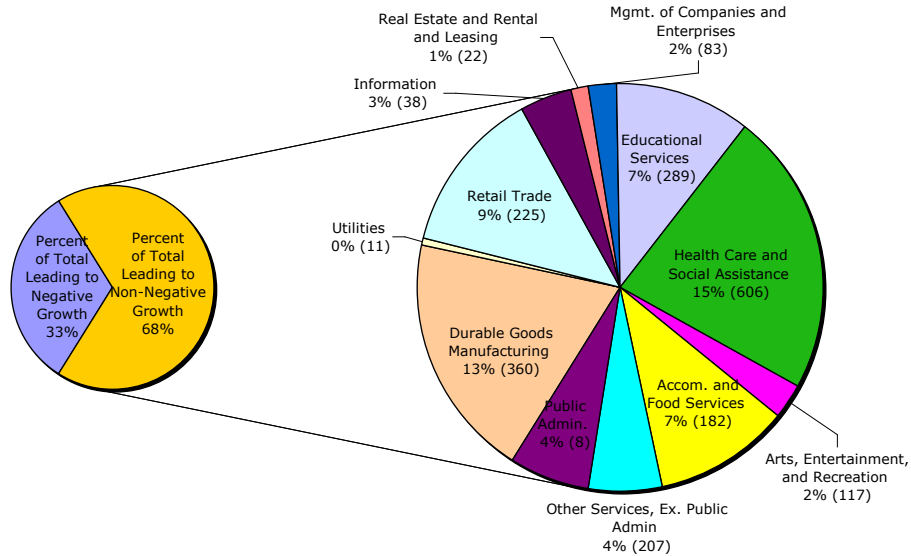


Figure 1¹

*Please note that Non-Negative refers to industries with both positive growth and zero growth (stable industries though non necessarily growing)

Based on the Third Quarter data in 2007 and 2008 it is evident that of all non-negative growth over the period, the largest percentage of Merrimack Valley's working population is employed in Health Care and Social Assistance, Durable Goods Manufacturing, Retail Trade, Educational Services, and Accommodation and Food Services: all other non-negative growth industries represent four percent or less of the total working population.

Change Over '06-'07 and '07-'08 for the Five Industries with Greatest Non-Negative Growth, Q3

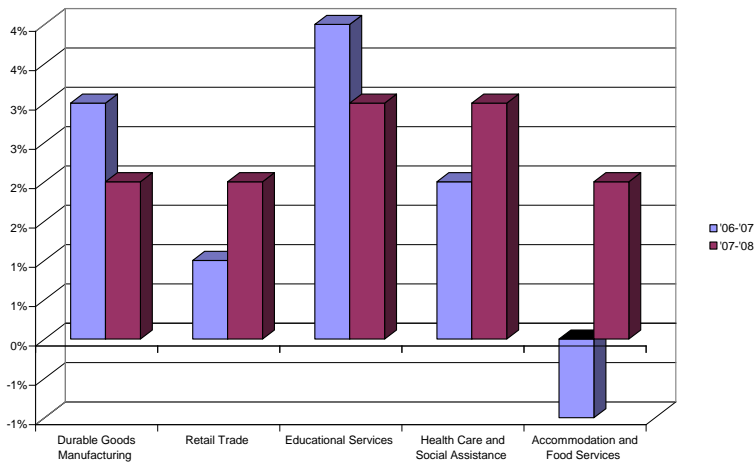


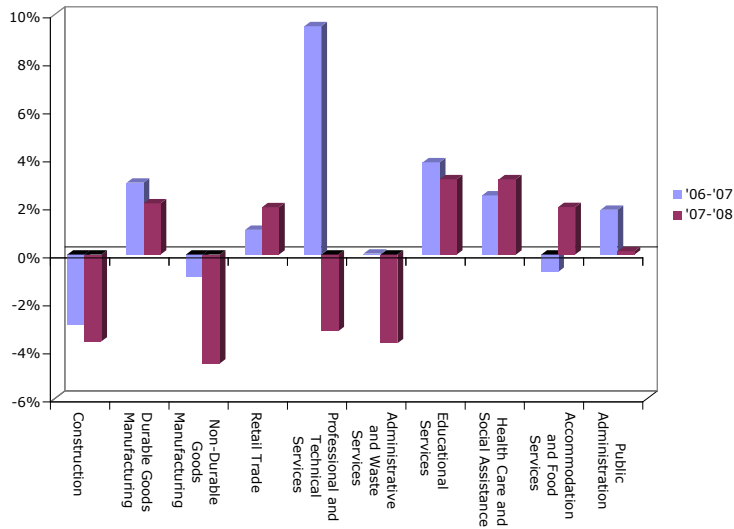
Figure 2³

Over Q3 '07-'08 there was a net gain of 590 jobs in Merrimack Valley:⁴ the industries displayed in Figure 2 and Table 1 contributed a total of 1,662 jobs during the period. These five industries are the highest growing industries.

Industry	Growth Over Q3'07-'08	Working Population Q3 2008
Health Care and Social Assistance	3%	15%
Durable Goods Manufacturing	2%	13%
Retail Trade	2%	9%
Educational Services	3%	7%
Accommodation and Food Services	2%	7%

Table 1²

Change Over '06-'07 and '07-'08 for the Ten Largest Industries, Q3



Industry in Decline Over Both Periods	Over Q3 '06-'07 '07-'08	Working Population Q3 2008
Construction	-3% -4%	5%
Non- Durable Goods Manufacturing	-1% -5%	6%

Table 2⁵

Figure 3⁶ (Please see Appendix C for Statewide Comparison)

Based on the Third Quarter data over '06-'07 and '07-'08 the largest declines have been in Construction and Non-Durable Goods Manufacturing.

Merrimack Valley Regional Workforce Board Information

The Merrimack Valley Regional Workforce Investment Board (MVWIB) is receiving \$4,427,935 from ARRA. The money is to be spent as follows:⁷

- \$119,500 Wagner-Peyser⁸
 - o The full 90% and 10% will support the Division of Career Services Staff in Lawrence and Haverhill (2 and .2 Full-time employees and associated costs)
- \$616,776 WIA Adult⁹
 - o \$33,922 is allotted to the MVWIB staff in Lawrence for an additional .2 Full-time employee and associated costs
 - o \$83,265 is allotted to the Division of Grants Administration to oversee, administer and manage activities (.5 Full-time employees and associated costs)
 - o \$166,530 is allotted to the ValleyWorks Career Centers (Lawrence and Haverhill) for services provided to WIA Adults (2.2 Full-time employees and associated costs)
 - o \$333,059 is allotted to Training
 - \$233,141 for Group Training
 - Among options will be education and occupational skills training, training in green industries and training in unsubsidized industries
 - \$16,653 for Customized Training
 - \$83,265 for On-the-Job Training
- \$930,860 WIA Dislocated Worker¹⁰
 - o \$51,198 is allotted to the WIVWIB staff in Lawrence for an additional .3 Full-time employees and associated costs

- \$125,667 is allotted to the Division of Grants Administration to oversee, administer and manage activities (.75 Full-time employees and associated costs)
- \$251,331 is allotted to the ValleyWorks Career Centers (Lawrence and Haverhill) for services provided to WIA Dislocated Workers (2.7 Full-time employees and associated costs)
- \$502,664 is allotted to Training
 - \$351,865 for Group Training
 - Among options will be education and occupational skills training, training in green industries and training in unsubsidized industries
 - \$125,666 for Customized Training
 - \$25,133 for On-the-Job Training
- \$282,936 Re-Employment Services¹¹
 - \$282,936 is allotted to the Division of Career Services Staff in Lawrence and Haverhill (5 Full-time employees and associated costs, both staff and premises)
 - Services will include the Career Center Seminars, Triage and the establishment of Career Action Plans to determine needs (possibly workshops, full training options and job services)
- \$1,477,863 WIA Youth¹²
 - In total with the ARRA funding Merrimack Valley hosted 543 Youth in the Summer Employment Program (in addition to the 201 from the YouthWorks).¹³
 - \$40,956 is allotted to the MVWIB staff in Lawrence for one WIA Youth staff person and associated costs
 - \$119,337 is allotted to the Division of Grants Administration to oversee, administer and manage activities (5.2 Full-time employees and associated costs)
 - \$177,337 is allotted to the ValleyWorks Career Center (Lawrence) for services provided to Youth (7.1 Full-time employees and associated costs)
 - \$1,140,233 is allotted to Training and Employment
 - \$924,532 Summer Youth wages
 - \$13,406 Summer Youth payroll taxes
 - \$52,332 Summer Youth academic stipends
 - \$149,963 Summer Youth training programs

The additional Career Center staffing will include five Re-Employment Employment Specialists, two ARRA Wagner-Peyser Employment Specialists, two ARRA Adult Career Service Advisers and two ARRA Dislocated Worker Career Service Advisers.¹⁴ The ValleyWorks Career Center is expanding Career Center Seminars to absorb the influx of new consumers (75 more seats a week in Lawrence and 54 more seats a week in Haverhill).¹⁵

The traditional WIA Adult and Dislocated Worker funding will support Individual Training Accounts, Support Services and Needs-Related Payments.¹⁶ To ensure connection between training and job opportunities, Merrimack Valley is interested in training specifically for in-demand areas (including CNC Machinists) and will determine training providers to meet needs as they are realized.¹⁷ Merrimack Valley is investigating the skills gaps in healthcare and manufacturing especially.¹⁸ The MVWIB has also instituted a Green Jobs Advisory Council to maintain connection to emerging “green jobs”: the MVWIB has added Clean Edison and Everblue Energy to their list of training providers.¹⁹

¹ Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Lower Merrimack Valley in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

² Ibid.

³ Ibid.

⁴ Ibid.

⁵ Ibid.

⁶ Ibid.

⁷ “Massachusetts Regional ARRA Allocations.”

http://massworkforce.com/documents/2009_ARRA_Allocations.xls. 15 September 2009.

⁸ ARRA Plan Submission Package. Budget Narrative. Pages 7-10 of 53 in pdf.

<http://www.mvwib.org/documents/ARRAplansubmissionpackage.pdf>. 15 September 2009.

⁹ Ibid.

¹⁰ Ibid.

¹¹ Ibid.

¹² Ibid.

¹³ VWCCWeeklyARRASummerYouthUpdate090409.

<http://www.mvwib.org/documents/VWCCWeeklyARRASummerYouthUpdate090409.pdf>. 15 September 2009.

¹⁴ ARRA Plan Submission Package. Attachment H. Page 10.

<http://www.mvwib.org/documents/ARRAplansubmissionpackage.pdf>. 15 September 2009.

¹⁵ ARRA Plan Submission Package. Attachment H. Page 9.

<http://www.mvwib.org/documents/ARRAplansubmissionpackage.pdf>. 15 September 2009.

¹⁶ ARRA Plan Submission Package. Attachment H. Pages 14-15.

<http://www.mvwib.org/documents/ARRAplansubmissionpackage.pdf>. 15 September 2009.

¹⁷ ARRA Plan Submission Package. Attachment H. Page 14.

<http://www.mvwib.org/documents/ARRAplansubmissionpackage.pdf>. 15 September 2009.

¹⁸ FY2010ExecutiveSummary_000. Page 5.

http://www.mvwib.org/documents/FY2010ExecutiveSummary_000.pdf. 15 September 2009.

¹⁹ FY2010ExecutiveSummary_000. Page 6.

http://www.mvwib.org/documents/FY2010ExecutiveSummary_000.pdf. 15 September 2009.

Appendix A

Third Quarter Data

Average Monthly Employment

	2006	2007	2008
Total, All Industries	128,517	130,317	130,907
Agriculture, Forestry, Fishing & Hunting	170	177	156
Mining	10	7	n/a
Construction	7,022	6,815	6,568
Manufacturing	25,162	25,570	25,537
Durable Goods Manufacturing	16,408	16,899	17,259
Non-Durable Goods Manufacturing	8,755	8,672	8,278
Utilities	471	484	495
Wholesale Trade	4,539	4,350	4,290
Retail Trade	11,304	11,420	11,645
Transportation and Warehousing	1,991	2,141	1,985
Information	4,017	3,466	3,504
Finance and Insurance	3,617	3,534	3,479
Real Estate and Rental and Leasing	1,393	1,351	1,373
Professional and Technical Services	8,971	9,824	9,510
Management of Companies and Enterprises	1,726	1,887	1,970
Administrative and Waste Services	8,321	8,324	8,016
Educational Services	8,877	9,218	9,507
Health Care and Social Assistance	18,850	19,314	19,920
Arts, Entertainment, and Recreation	2,382	2,520	2,637
Accommodation and Food Services	9,264	9,197	9,379
Other Services, Ex. Public Admin	4,786	4,973	5,180
Public Administration	5,642	5,747	5,755

Data extracted from:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Lower Merrimack Valley in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

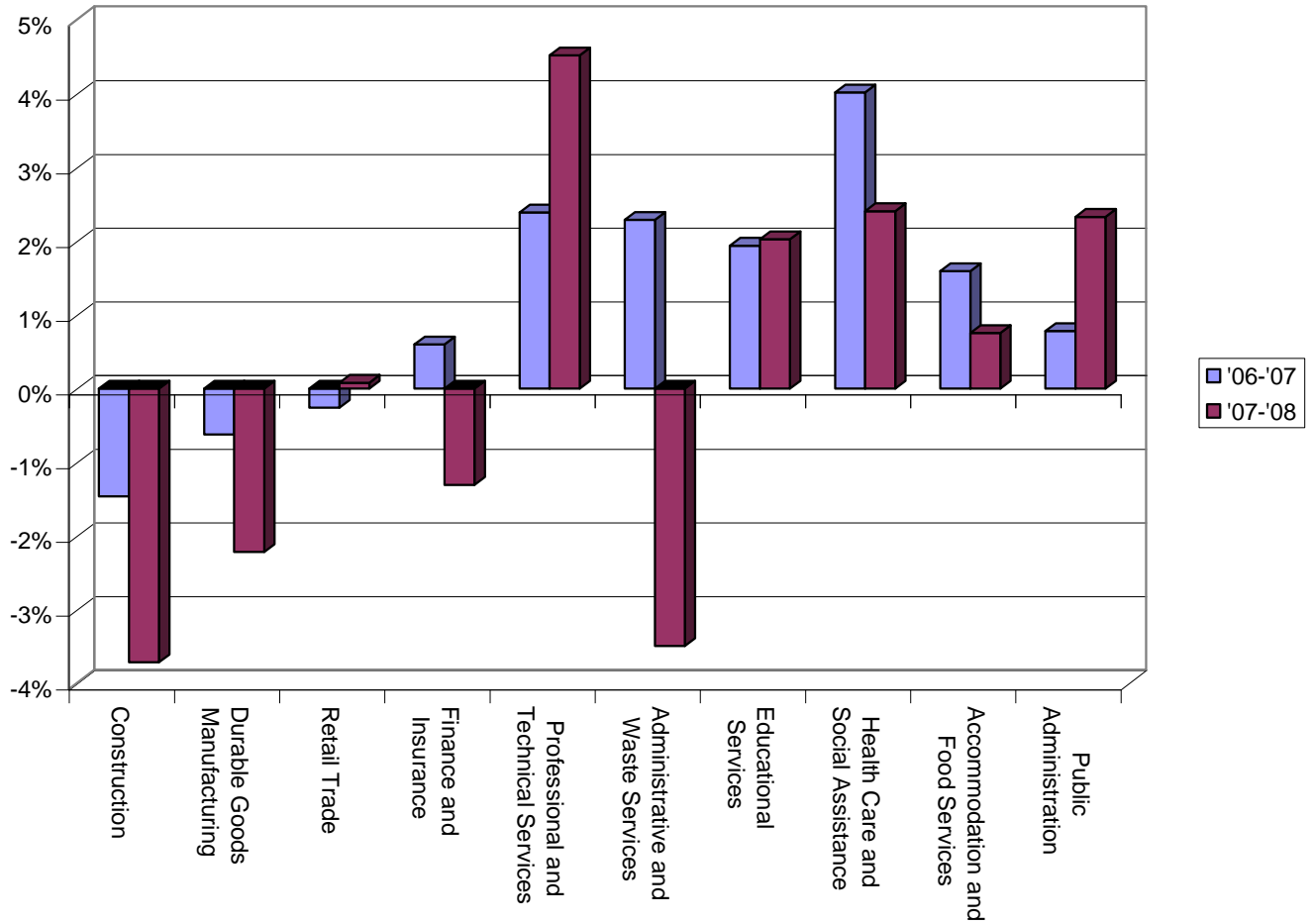
Appendix B

Statewide Third Quarter Data	Average Monthly Employment		
	2006	2007	2008
Total, All Industries	3,200,233	3,240,481	3,251,799
Agriculture, Forestry, Fishing & Hunting	7,749	7,543	7,462
Mining	1,842	1,596	1,339
Construction	161,049	158,696	152,804
Manufacturing	298,840	294,968	286,723
Durable Goods Manufacturing	196,222	195,003	190,681
Non-Durable Goods Manufacturing	102,618	99,964	96,042
Utilities	13,068	13,394	13,741
Wholesale Trade	137,726	139,090	137,014
Retail Trade	349,751	348,845	349,118
Transportation and Warehousing	99,927	100,754	99,560
Information	93,745	94,916	95,374
Finance and Insurance	181,868	182,958	180,567
Real Estate and Rental and Leasing	46,161	45,184	43,897
Professional and Technical Services	246,776	252,674	264,095
Management of Companies and Enterprises	61,790	61,292	61,193
Administrative and Waste Services	176,723	180,768	174,454
Educational Services	264,293	269,417	274,878
Health Care and Social Assistance	471,170	490,101	501,900
Arts, Entertainment, and Recreation	63,976	65,044	65,814
Accommodation and Food Services	264,944	269,162	271,187
Other Services, Ex. Public Admin	124,406	128,601	132,042
Public Administration	134,428	135,479	138,636

Data extracted from:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Massachusetts in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp

Statewide Change Over '06-'07 and '07-'08 for the Ten Largest Industries, Q3



Data Extracted From:

“Employment and Wages (ES-202).” The Executive Office of Labor and Workforce Development. Third Quarter data 2006, 2007, 2008 for Massachusetts in all types of ownership by Industry Totals by 2-digit NAICS Code. http://lmi2.detma.org/lmi/lmi_es_a.asp